

24 November 2016

Dear Shareholder

## 2016 ELECTION OF DIRECTORS

Voting packs for the Alliance Group 2016 directors' election have been posted to shareholders today. The packs have been sent out by *electionnz.com*, which is the independent election management company assisting in running the election. The packs contain a voting paper with instructions on how to vote by internet or by post, candidate profile information and reply paid envelope.

The voting period runs from **Thursday, 24 November 2016 to 10:30am on Tuesday, 13 December 2016**. Shareholders will have the option of internet voting or postal voting. If you have any queries about voting, please phone *electionnz.com* on 0800 666 029. Election information is also available on the company's website ([www.alliance.co.nz](http://www.alliance.co.nz)). In addition, the candidates for the directors' election have provided additional campaign material, which will also be on the company's website from that date. You will be able to access candidates' campaign material by clicking on their name below:

**Leon Black | Don Morrison | Murray Taggart**

## ANNUAL REPORT AND NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

This year, the annual meeting will be held at **10:30am on Thursday, 15 December 2016** at The Village Hall, Grand Mercure Nelson Monaco, 6 Point Road, Monaco, Nelson. Shareholders are encouraged to attend. Notice of annual meeting of shareholders, attendance slip and proxy form have today been posted to shareholders. Please note New Zealand Post delivery times may vary by area.

Enclosed with the notice of meeting is a section 209 notice under the Companies Act 1993. As part of our ongoing drive to operate efficiently, reduce printing costs, be more friendly to the environment and consistent with current best practice, we have prepared and made available on our website an electronic copy of our annual report for the year ended 30 September 2016. The company will not automatically mail a printed copy of our annual report to shareholders. Shareholders will be able to access a copy of the annual report from Friday, 25 November 2016 at [www.alliance.co.nz](http://www.alliance.co.nz). Shareholders can receive a printed copy of the annual report free of charge on request.

Kind regards



Danny Hailes  
Company Secretary